



The IT Benefits Company



## AlphaCSP joins Softeam

### ***AlphaCSP and Softeam join forces to further establish their leadership in standard based, distributed object technologies***

With 240 staff across Europe, including 25 in R&D, and total revenues nearing 20 million Euros in 2002, the new structure reaches an unprecedented size for this level of technical focus. The name AlphaCSP will be used in the regions where Softeam had less presence, such as the UK or Israel.

In these regions, AlphaCSP will be in a position to offer the following benefits to its customers:

- Independent and vendor-neutral advice around a more comprehensive range of skills including MDA, Design Patterns, UML, Java/J2EE or .NET. Skills transfer to in-house teams will remain a key mission for AlphaCSP in 2003, with the customized combination of training and consulting.
- A critical size to safely resource projects either on an insourcing basis or on a fixed price/outsourcing basis. The combined experience of the two companies also represents a powerful project management framework, covering all phases from OO analysis to technical implementation.
- A presence at the OMG (Object Management Group) with Softeam, which is one of the few European voting members on the OMG committee. AlphaCSP also acquires the distribution rights for its CASE tool Objecteering/UML outside France. See [www.objecteering.com](http://www.objecteering.com)

The two companies have known each other for a long time, very often for being involved in the same projects. Above and beyond this, similar corporate cultures will enable a very smooth merger process.

“The new organization will offer AlphaCSP customers a broader range of products and services, along with a reassuring financial viability”, says AlphaCSP CEO Olivier Renaud, who continues, “The merger is a strategic initiative aimed at reaching the critical size required by the purchasing departments of Global Organizations”.

“Reaching this size is also a necessity to ensure that investment in R&D is leveraged. This is a very constructive merger that will benefit our customers and shareholders alike, through increased scale and broader expertise”, concludes Softeam CEO Francois Salaun.

### About Softeam:

With its headquarters on the Champs-Elysees in Paris, SOFTEAM has developed unique positioning that supports the entire application project lifecycle.

Internationally recognized leader in OO Technologies for more than 10 years, SOFTEAM is a voting member of the OMG (Object Management Group). The company has a policy of consistently investing in R&D in order to bring innovative solutions to market, reduce application costs and maximize customer ROI.

These investments have led to the development of the CASE tool Objecteering/UML, which fully supports the MDA (Model Driven Architecture) approach.

For more information please visit [www.softeam.com](http://www.softeam.com) or contact:

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### About AlphaCSP:

AlphaCSP is an international consulting and training organization focused on distributed architectures, whose mission is to support software development teams from global companies in their quest to deliver a high ROI to their business.

The unique positioning of AlphaCSP is based on three major strengths:

- A technical focus on n-tier component-based architectures and standard-based technologies (J2EE, .NET, Web Services)
- A solution focus around EAI, Service Broker Architectures and Business Process Management
- A process focus with a specific J2EE methodology framework covering the entire application lifecycle

As of today, more than 30% of the largest European companies are putting their trust in AlphaCSP so as to get a high ROI from their distributed architectures.

For more information please visit [www.alphacsp.com](http://www.alphacsp.com) or contact:

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